**Samrad ISMAYILOV**

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### PERSONAL DETAILS

**Name & Surname:** Samrad Ismayilov

**Nationality:** Azerbaijani

**Date of birth:** 19-May-1990

**Mobile:** +919515838026

**Address:** Hyderabad / India

**Email:** [ismayilovsamrad@gmail.com](mailto:ismayilovsamrad@gmail.com)

**Marital Status:** Married

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### EMPLOYMENT HISTORY

**February 2018 – December 2018 (Baku/Azerbaijan): Procurement and logistics specialist. **

**Corn Processing Company**

\* Create documentations necessary for the acquisition of products and services. Contracting.

\* Review supplies, works and services to assure compliance with company procedures and the best procurement practice.

\* Maintain positive working relationships with strategic suppliers to ensure cost, quality, and delivery target are met.

\* Manage purchasing high quality products with minimum cost. Purchase products needed in a short time.

\* Stay closely in touch with logistics companies for ensuring fast and low cost delivery of the ready products.

**January 2016 – November 2017 (Istanbul/Turkey): Head of Procurement and Supply Chain. **

**Subsidiary of Nurgun Group, NGC Cosmetics**

\* Being closely involved in R&D department for providing them with necessary ingredients.

\* Scrutinize local and foreign market for cost efficient raw materials.

\* Assist head office in Azerbaijan in getting the products purchased from Turkey. Preparation of the necessary documents for goods to be exported.

\* Being involved in negotiation and contracting with potential buyer for end products.

\* Stock control.

\* Supplier evaluation/performance management.

\* Improvement of Procurement performance.

\* Working on ERP based program.

**April 2014 – December 2015 (Baku/Azerbaijan): Procurement and Supply Chain Manager. ng**

**Nurgun Group**

Purchasing goods and services needed, focusing on the foreign market. Coordinating and facilitating the acquisition of goods, reviewing requests and authorizing the purchase after scrutinizing it with manager of related position.   
Purchasing raw materials from Asian countries (chemicals etc.), personal care products, Lubricants from Belgium.   
\* Monitoring production and sales process.  
\* Purchasing relative spare parts for the automated machinery.  
\* Developing Purchase Order and Payment plan.

\* Stock Control.

\* Searching and scrutinizing transportation routes and companies.

\* Review and update supply chain practices in accordance with new changing economic and environmental policies.

**June 2015 – July 2015 (Baku/Azerbaijan): Deputy Broadcast Venue Manager. International **

**Sports Broadcasting in Baku 2015 European Games**

Implement logistics operations and ensures that an effective logistic service is provided to the project team.   
Follow up internally with various local logistics teams in order to ensure smooth provision of services.  
Arrange accommodation of foreign members of the project team and ensure necessary logistic support to them. Collect necessary information for accreditation process and implement other required activities. Organize catering and food services for project staff

**October 2014 – April 2015 (Baku/Azerbaijan): Lecturer. Azerbaijan Tourism and Management ATI**

**University**

Teaching “Global Business and Transnational Corporations”, and hold additional lectures for Bachelor students, based on the specific topics related with the Business environment.

**February 2013—May 2013. (Lugano/Switzerland):** **[MGMT Consulter](https://www.linkedin.com/search?search=&title=MGMT+Consulter&sortCriteria=R&keepFacets=true&currentTitle=CP&trk=prof-exp-title" \o "Find others with this title). Credit Suisse cs**

Improving the Long-Term Retention & Reducing the Turnover of the Young Credit Suisse Group AG Talents in the Canton of Ticino [Climbing up the Ladder: A Fair System of Evaluation for Careers at Credit Suisse AG]  
\* Implementing theory into practise. Developing Employee Retention Strategy  
\* Project Initiated by USI (Università della Svizzera Italiana)

**July 2010 – August 2010 (Blagoevgrad/Bulgaria): Team Leader. American University in Bulgaria. **

Volunteer experience as a Group Leader for 14 students from Azerbaijan.

\* Coaching about staying in dormitory. Explain them do’s and don’ts of the University.

\* Keep the students updated about the course program.

\* Stay in contact with parents and give the information about the financial needs of the students.

**September 2008 - November 2008 (Baku/Azerbaijan): Course Coordinator. GRBS. **

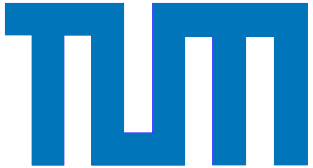
Volunteering base work for 2 months. Main responsibilities were: building the timetable for tutors upon their request, provide clients with relative materials and give information about the course to the new clients.

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**EDUCATION**

**Sept. 2011 - June 2013** **Universita della Svizzera Italiana** (Lugano/Switzerland)  ****

Master of Science in Economics, Major in Management. GPA 7.79/10

**Sept. 2012 - Feb. 2013 Technische Universität München** (Munchen/Germany) 

Master in Business Administration (Erasmus Program)



**Sept. 2007 - June 2011 Azerbaijan State Oil Academy** (Baku/Azerbaijan)*Honours Diploma*

Bachelor Business Administration, Major in Management. GPA 92/100

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**TRAININGS (including certificates)/Awards:**

* 2018-PASSED the Certified International Procurement Professional (CIPP) exam, which is established by IPSCMI's CIPP Certification Committee. **CIPP certified.**
* 2014-Nominated as Procurement Manager 2014 - acquired Diploma by Nurgun Group
* 2010-Group leader certificate from American University in Bulgaria, Blagoevgrad, Bulgaria.
* 2009-Certified as a participant in Debate Tournament among Universities, International Debate Education Association, Baku, Azerbaijan.
* 2009-Certified on Accounting Theory, EDU soft, Baku, Azerbaijan.
* 2009-Business Plan Training, Intellect and Business, Baku, Azerbaijan.
* 2008-Active participation at GROW Center Summer Youth Academy, Union of the Civil Society Debate.

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##### ADDITIONAL INFORMATION

* Languages:
  + Azerbaijani (fluent),
  + English (fluent),
  + Turkish (fluent),
  + Russian (fluent),
  + German (pre-intermediate A2)
  + Italian (basics)
* Publication in Lambert Academic Publishing (LAP) – Sustainable Development in the Food Supply Chain

(ISBN: 978-3-659-51012-0)

* Interests and activities: Aikido (3rd kyu), Fitness, Reading, Swimming
* IT skills: Microsoft Office (MS Word, MS Excel, etc.). ERP – Mikro yazilim.